Advocating Small Government Contracting Business Success

# Benefits of HASBAT Membership

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#### **HASBAT's Mission:**

Increase business opportunities for high technology small businesses in the Huntsville area.

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## **Strategies:**

- Promote increased small business participation in high technology contracts.
- Promote increased small business subcontracting plan goals by prime contractors and encourage achievement of those plan goals during contract performance.
- Provide a means for the exchange of capabilities information among member companies.
- Serve as a point of contact for promoting high technology small business opportunities, issues, legislation, regulations, and communications.
- Improve community awareness of the capabilities of the Huntsville area high technology small business.

# H-A-S-B-A-T

## Huntsville Association of Small Businesses in Advanced Technology

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## Membership:

Open to all small businesses with less than 1,000 employees who have business in the research, development, production, application, or distribution of advanced technology products.

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## **Strength In Numbers:**

## HASBAT currently has:

- 98 Member Organizations
- 76 Technical members
- 16 Associate members
- 6 Honorary members

Collectively, we represent thousands of jobs and millions of dollars in the local economy!

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## Networking

- Potential Teammates
- Prime Contractors
- Suppliers & Consultants
- Peers



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## Why HASBAT?



- Networking With Peers
- Community Involvement
- Experience
- Information Sharing
- Partners
- Access to Decision Makers

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# The real question is: Why wouldn't you join HASBAT?



- Networking With Peers
- Community Involvement
- Experience
- Information Sharing
- Partners
- Access to Decision Makers

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## **Upcoming Monthly Luncheons**

- 5 June 2008 (11:30 am) Guest speaker Ms. Ruthie F. Cutlip, Customer Service Director, Marketing Division (4FM), GSA.
   "How to Obtain a GSA Schedule."
- 10 July 2008 (11:30 am) HASBAT BUSINESS MEETING -TECHNICAL MEMBERS ONLY!
- 7 August 2008 (11:30 am) Guest speakers from the Army Corps of Engineers.

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## **Upcoming Monthly Luncheons**

- 4 September 2008 (11:30 am) HASBAT Awards & Scholarship Luncheon recognizing the 2008 HASBAT Advocate of the Year and the UAHuntsville, AAMU, and Oakwood University Scholarship Recipients.
- 2 October 2008 (11:30 am) "Pursuing Small Business Innovation Research (SBIR) Opportunities". Multi-agency panel.

# H-A-S-B-A-T

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# QUESTIONS

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Thank you for your time! Come join us and help increase business opportunity for all local small businesses in advanced technology!

**HASBAT** 

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